



| AGENDA | |
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| Training, University of Novi Sad/ Faculty of Technical Sciences | |
| 28 th April 2017 – trainer Đorđe Ćelić | |
| "Business model development" - | |
| 10:00 – 11:30 | What is a Business model? |
| 11:30 – 11:45 | Coffee break |
| 11:45 – 12:15 | Customers and Value proposition |
| 12:15 – 13:30 | Coffee break |
| 13:30 – 15:00 | Channels, Customer relationships and Revenue Streams |
| 15:15 – 15:30 | Coffee break |
| 15:30 – 17:00 | Key resources, Key Activities, Key partners, Cost structure |