



AGENDA	
Training, University of Novi Sad/ Faculty of Technical Sciences	
11 <sup>th</sup> May 2017 - trainer Đorđe Ćelić	
"Finance for Startups"	
10:00 – 11:30	Revenue Models, Financial Statements
11:30 – 11:45	Coffee break
11:45 – 12:15	Revenue assumptions, Expense assumptions
12:15 – 13:30	Coffee break
13:30 – 15:00	Metrics – Customer Acquisition Cost and Lifetime Value,
15:15 – 15:30	Coffee break
15:30 – 17:00	Metrics – Monthly active users, Daily active users, Churn rate, Funding strategy





## **AGENDA** Training, University of Novi Sad/ Faculty of Technical Sciences 12th May 2017 - trainer Đorđe Ćelić "Finance for Startups" 10:00 - 11:30Revenue Models, Financial Statements 11:30 - 11:45 Coffee break 11:45 - 12:15 Revenue assumptions, Expense assumptions 12:15 - 13:30Coffee break 13:30 - 15:00 Metrics - Customer Acquisition Cost and Lifetime Value, 15:15 - 15:30 Coffee break 15:30 - 17:00Metrics - Monthly active users, Daily active users, Churn rate, Funding strategy