



EVENT REPORT TEMPLATE (Annex H to Quality Control and Monitoring Manual)

This template has to be filled by project partners (organisers) for all IF4TM events (except SC meetings). Furthermore, this template can be used to inform colleagues and partners about other events attended (promoting IF4TM). In the second case please just fill in the first page and delete the chapters thereafter.

Author:	Stefan Jovanović BMU
Event Title:	Start-up training
Event Date:	24.04.& 25.04.2018
Event Venue:	Belgrade Metropolitan University
Type of event: (National, international, press conference, promotional event etc.)	National
Short description:	
Training organised as a suppor	t of the competition for the best student's idea.
Organiser(s):	Belgrade Metropolitan University
Agenda:	Digrade metropolitan envelorey
Total number of participants:	17
Links to further information:	
Other personal remarks:	

EVENT ORGANISATION DETAILS





Invitation was sent off to participants on:	15.04.2018
Information Material was sent off to participants on:	15.04.2018
Date of Initial Participant List Compilation:	20.04.2018
Date of Final Participant List Compilation:	25.04.2018
Total Number of Participants Invited	30
Date of Agenda Finalisation:	23.04.2018.
???	
???	

Problems encountered during the event preparation phase

(To be filled by organisers)

Organisers: Please complete (if you have not met with any problems in that phase, please fill in "N/A". Please also include any feedback by the participants **before** the workshop) **1)** N/A **2)** N/A

EVENT ROLLOUT

Trainings for students who participate in the competition for the best student idea within the ERASMUS+ project IT4FM was held at Belgrade Metropolitan in Belgrade. The training was realized in two days at both institutions on 24th and 25th of April in Belgrade. Students were trained by University professors whose main expertise is entrepreneurship, innovation, production and competitiveness.

On the first day of the training, students were familiarized with developing of business model and why it is so important to choose appropriate business model for a start-up company, students also got familiar with a canvas business model as a method for developing a successful business model. The second part of a training was dedicated to value proposition design and how to understand customers' needs.

Trainings were held by Prof. Dr. Vladan Madić.

The second day of the training was intended for start-up financing and pitch presenting. Start-up financing was presented through standard financing methods like retail, e-sale and subscription and through lean financing method, also one method of cashflow forecasting was presented. The second part was about pitch presenting and what is important while presenting a pitch.

Trainings were held by Prof. Dr. Viktor Radun.





WP-leader

University of Novi Sad

Task leader

University of Novi Sad

EVENT EVALUATION BY PARTICIPANTS

Summary of the Participant Feedback Form

Results to be filled by organisers based on the questionnaire results. Please note: insert only the overall percentage of all feedback forms received (e.g. participants total number=30; 15 of them were most satisfied and 15 of them satisfied – please include 50% in the column most satisfied and 50% in the column satisfied.)

	Most	Catiofied	Madarataly actisfied	Rather	Not at all actisfied	
	satisfied	Satisfied	Moderately satisfied	dissatisfied	Not at all satisfied	
The event administration	35.3%	52.9%	11.8%	0.0%	0.0%	
The structure of the programme	47.1%	35.3%	11.8%	5.9%	0.0%	
The venue and facilities	47.1%	41.2%	11.8%	0.0%	0.0%	
The presentations	58.8%	41.2%	0.0%	0.0%	0.0%	
The discussions	76.5%	23.5%	0.0%	0.0%	0.0%	





	Strongly agree	Agree	Neutral	Disagree	Strongly disagree
The information I got will be of immediate use to me.	52.94%	47.06%	0.00%	0.00%	0.00%
This event covered to a very high extent the topics I have expected.	58.82%	35.29%	5.88%	0.00%	0.00%
I enjoyed the cooperation and interaction with the	38.8276	33.2370	5.8870	0.00%	0.00%
other participants.	52.94%	29.41%	17.65%	0.00%	0.00%
My expectations about this event were met or exceeded.					
	47.06%	52.94%	0.00%	0.00%	0.00%
The materials distributed are useful and informative.	F9 920/	41 100/	0.00%	0.00%	0.00%
	58.82%	41.18%	0.00%	0.00%	0.00%
The discussions were relevant for the participants.	70.59%	23.53%	5.88%	0.00%	0.00%
The methods of working were suitable for the topics and for the					
participants.	64.71%	23.53%	11.76%	0.00%	0.00%
The overall organisation was professional.	82.35%	17.65%	0.00%	0.00%	0.00%
The time management was always to my fullest satisfaction.					
	70.59%	23.53%	5.88%	0.00%	0.00%
The style and level of communication between organisers and participants was professional.	52.94%	35.29%	11.76%	0.00%	0.00%
I would recommend this kind of event to my colleagues.	82.35%	17.65%	0.00%	0.00%	0.00%





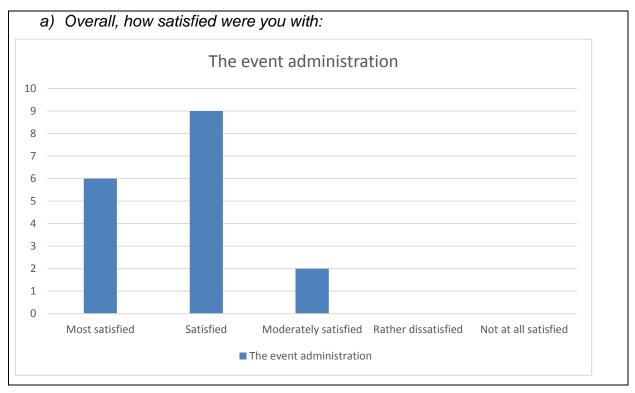
Prior Experience of Similar Events – Overall %

76.5%

Strengths and limitations of the event: please include comments received

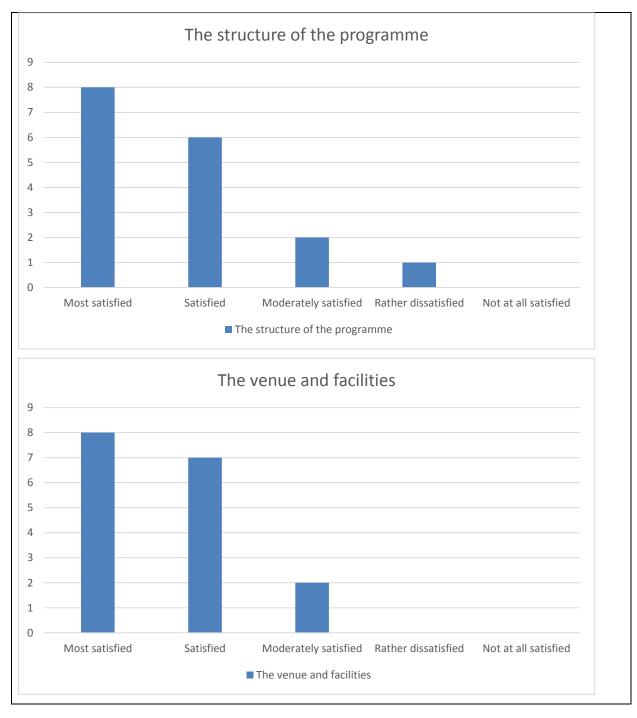
Strengths of the event and contributions or activities enjoyed by participants:	• xx • xx
Suggestions for the improvement:	• xx • xx
Any further comments	• xx • xx

Additional comments



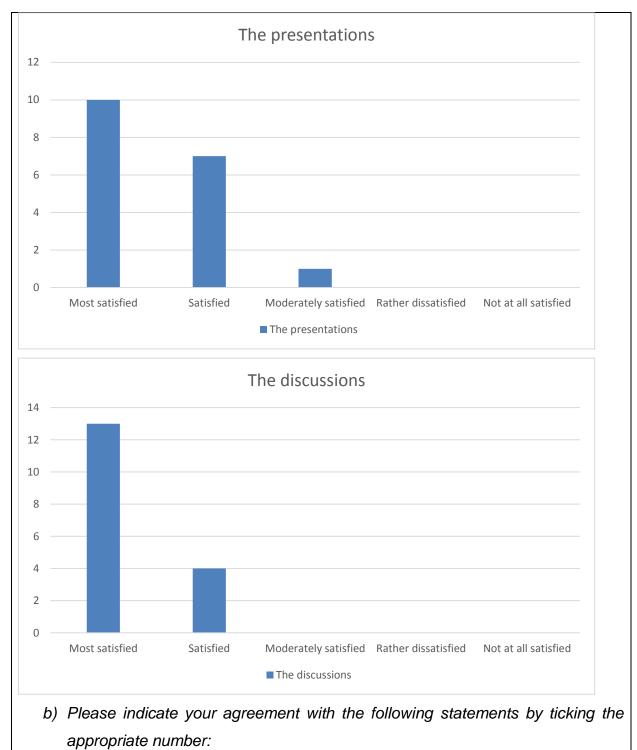






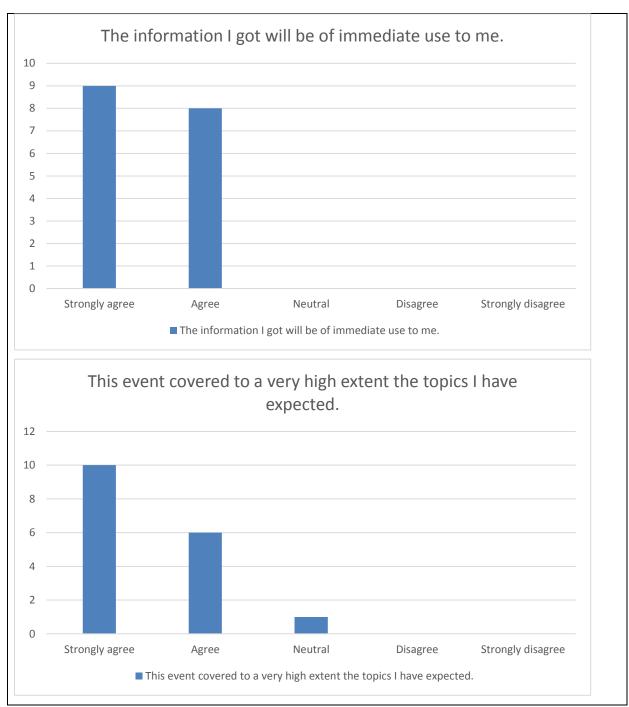






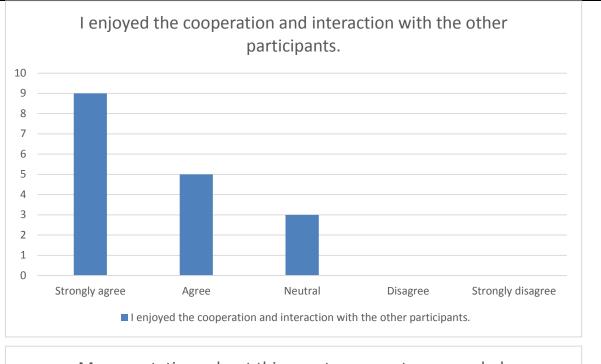








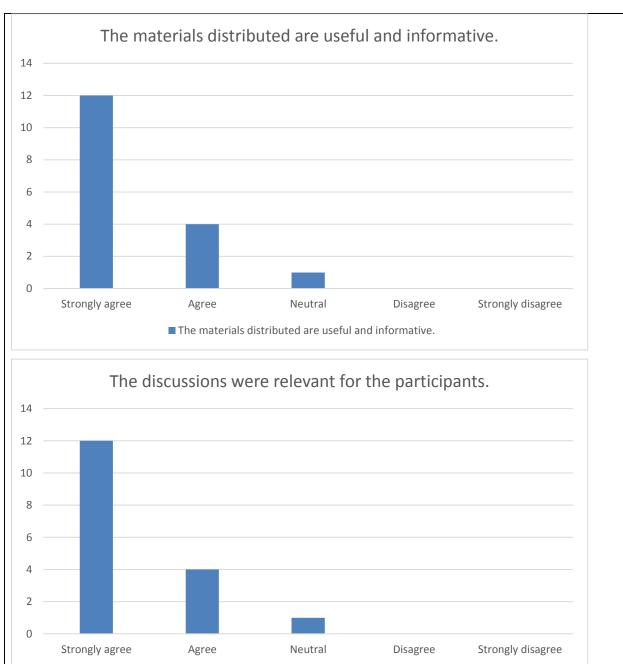










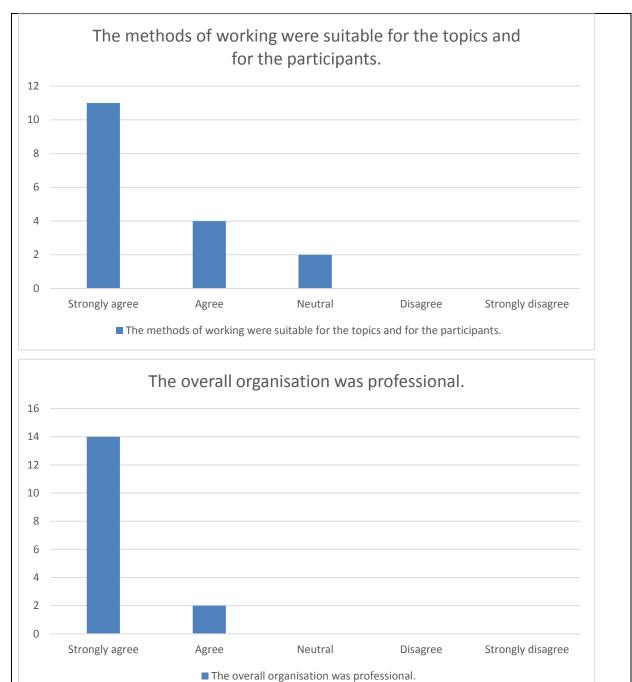


The discussions were relevant for the participants.

Start-up training report

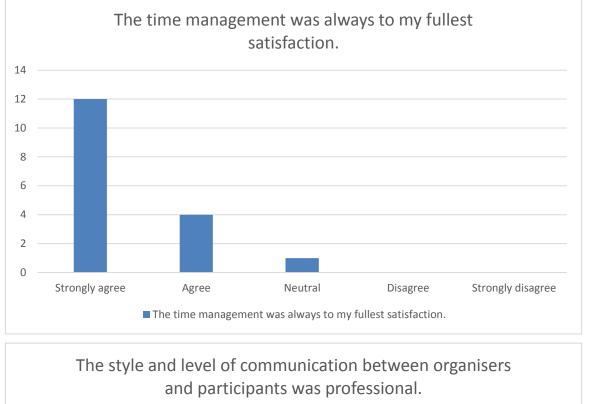


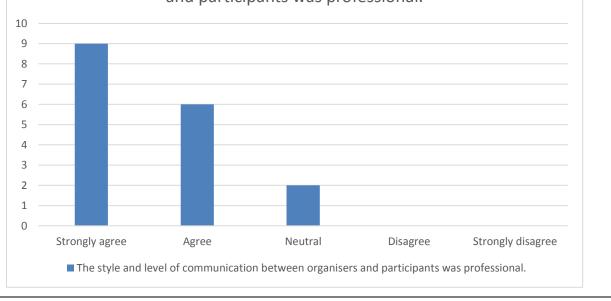






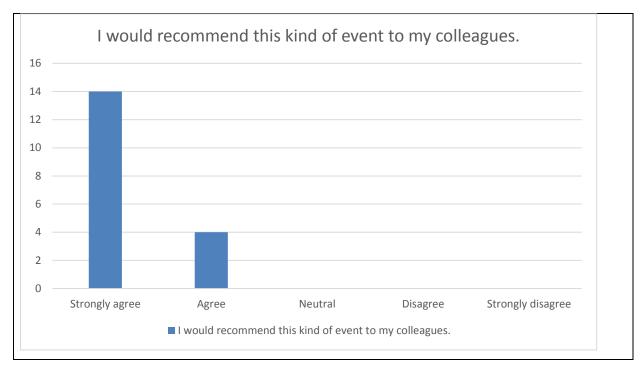












Lessons learned

- Business model development
- Business model validation
- Finance for start-ups
- Elevator pitch





Additional comments

Agenda

AGENDA				
Tuesday , 24 th april 2018				
	Belgrade Metropolitan University			
Belgrade, Tadeuša Košćuška 63				
15:00 - 15:30	Registration of participants			
15:30 – 16:30	Business model development	Vladan Madić, PhD		
16:43 – 17:30	Business model validation	Vladan Madić, PhD		

Thursday, 25 th april 2018			
Belgrade Metropolitan University			
Belgrade, Tadeuša Košćuška 63			
14:00 – 14:30	00 – 14:30 Registration of participants		
14:30 – 15:30	Finance for start-ups	Viktor Radun, PhD	
15:30 – 16:30	Elevator pitch	Viktor Radun, PhD	



Co-funded by the Erasmus+ Programme of the European Union



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Participants list



Funded by the Erasmus+ Programme of the European Union

Attendance List

Event:	Start-up training	DE U
Venue:	Belgrade Metropolitan University	
Date:	24.04.2018.	
Organisers:	Belgrade Metropolitan University	and the second second

	Name	Organisation	Signature
1	KADAN MADIC	BMU	15 May t
2	Visdinia Mutivarii	BMU	Hand Smitht
3	Manya Jasut	BMV	Matric Mazut
4	Maphia Bhakew	BMU	M
5	Sterion Journaria	NNU	RADUANCE HO
6	NUKA CABROSHE	ISMU	N.C.
7	Heyarba Thomalest	BIN	1AA
8	GAPGAPA GUJUK	BMU	Capeapa Galyr
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Attendance List

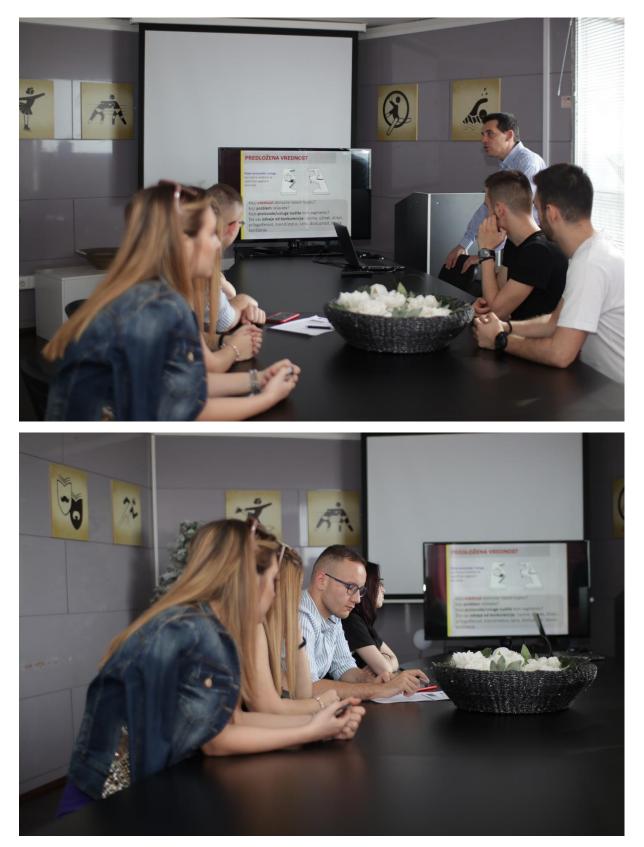
Event:	Start-up training	
Venue:	Belgrade Metropolitan University	
Date:	25.04.2018.	
Organisers:	Belgrade Metropolitan University	

	Name	Organisation	Signature
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3	Jehnen Victoric	BAU	Jeleudi Medernic
4	Cam Bopurt	BMH	Wallson BODWILL
5	Maria HOL TU	t Buc	A consideration
6	Peter Latviović	BWU	Shiting South
7	Isidora Rackov	BMU	Ucugopa Paugeol
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Pictures







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May be filled by any of the organising partners

Please add in any other comments concerning the preparation and organisation of this event: